



# Market ALERT

WEEK 22: May 27 - June 2, 2024

## apples



**RADAR (Gala)** Washington is assessing Gala crop inventory due to tight Q2 market conditions, suggesting moving Galas to Fujis until September due to limited availability.

Salinas and Santa Maria and limited supplies from Mexico. Quality is fair. Salinas weather is cool, affecting supplies. Market pricing has escalated.

## asparagus



Mexican volume on the West Coast is improving as the season progresses from Caborca to Southern Baja, with all sizes increasing. Peruvian volume is also improving, with larger sizes still escalating. Domestic volume in Michigan is increasing.

## celery



The supply is light and of fair quality, coming from Santa Maria and Oxnard. The market price is expected to escalate, and supplies will remain light.

## beans



**Green Beans:** Domestic bean prices have risen due to the transition from North Florida to Georgia and severe weather, causing crop loss and yield issues. Supply will be limited through mid-July, with potential prorating. Mexico's supplies are improving, and Peruvian volume is improving.

## citrus



**Limes:** **RADAR** Cinco de Mayo is impacting the limes, with rain and sun patterns favoring small sizes. If this trend continues, 110s and 150s will be tight, potentially pushing the overall size spectrum and necessitating opening size specifications.

**Snow Peas:** Guatemalan and Mexican supply are facing challenges due to heat, lack of rain, and growing region transitions, with volumes being held to potential prorates.

**Lemons:** **ALERT** D1 is peaking at 95/75's, with limited availability for 200's and 235's, making pricing irrelevant. D2 is harvesting and packing light volume, peaking at 115/95's. Small lemons from D2 provide little relief. The first import from Argentina is scheduled for the end of May, and the recommendation is to recommend opening spec until imports are available.

**Oranges:** **ALERT** Valencia is starting in California, but they also come in large sizes, so it's important to keep your size specification flexible for shippers to fulfill orders.

## berries



**Raspberries:** Prices for berries remain stable in Mexico, with steady volumes and fair quality, while volumes in Watsonville are light as the season begins. Quality is good.

## grapes



Philadelphia Port is experiencing reduced volume from South America, with Mexico expected to start with decent volume in June. Greens are limited, while reds are more available, and markets are reacting to market transitions.

## broccoli



Supply is decreasing, with good demand from



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## herbs



**Dill & Oregano:** Heat in Peru leads to increased dill volume and quality, while rain in Columbia results in decreased oregano volume and quality.

**Cilantro:** Supply is limited, with fair quality. Market pricing has increased, and supplies are shipping out of Oxnard and Salinas. Expected supply shortages and increased markets in the coming weeks.

## lettuces



**Green & Red Leaf:** The supply is light and of fair quality, with lighter weights and smaller heads. Supplies are expected to be limited for the next couple of weeks. Market pricing has escalated, and contract pricing will be triggered.

**Iceberg:** **EXTREME** The supply is expected to be light and of fair quality, with lighter weights and smaller heads. Supplies are expected to be light for the next couple of weeks. Markets are expected to continue to escalate along with contract pricing. Warmer weather is expected to help with supplies and pricing.

**Romaine:** **EXTREME** Supplies are light and of fair quality, with good demand. All growers have transitioned to Salinas. The market price has increased. The supply is expected to remain light with increased market pricing.

## melons



**Cantaloupe:** **RADAR** Yuma season has begun, with early production yielding smaller melons (12/15s). Expect improvement in sizing and good volume each week throughout June. Brix levels are in the 11-14% range, but should

improve over the coming weeks.

**Honeydew:** **RADAR** New production in Yuma just started, with momentum increasing daily. Expect smaller sizing (6/8s) and improvements within 7-10 days. Mexican crop crossings on larger fruit ceased last Tuesday, pushing the market to higher levels.

## onions



**ALERT (Red)** The quality is good in all growing regions, with steady demand. Market prices are steady on yellow and white, with red prices increasing. Reds are limited to non-existent, with jumbo yellow beginning to get tight. California has started with limited reds. Some growers are expecting to start in New Mexico in the next week, while Texas is wrapping up. The reds will be tight through the summer.

## peppers chili



Pricing continues to be strong. With South Florida all but finished, supplies in demand exceed supply on the east coast. Poblanos and Serranos are the most limited. We look to Georgia's harvest to bolster availability. Mexico has had better volumes to help with pricing on the west coast, but pricing remains high.

## squash



Pricing is up. Mexico's season is done, and supplies have tightened up considerably. California is battling cool temperatures, resulting in only light supplies. On the east coast, Georgia faced challenges with rain, reducing availability and diminishing quality.